

Management Team:



Mr. Keshav Acharya
Economist, Over 40 Years of Experience



Mr. Mahendra Shrestha
Investment Professional, Over 30 Years of Experience



Mr. Shiv Keyal (United States)
Quality Management Professional, Around 30 Years of Experience



Dr. Rudra Suwal
Economist/Statistician, Over 30 Years of Experience



Mr. Baburam Thapa
Microfinance/Hydropower Professional, Over 12 years of Experience



Mr. Amrit Shrestha
Civil Engineer, Over 30 Years of Experience



Mr. Prakash Shrestha
Banking & Hydropower Professional, Over 30 Years of Experience



Mr. Rom Nath Gyawali
Investment, Legal & Accounting Professional, Over 17 Years of Experience



AVI YAN GROUP



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Your Road to Prosperity

Introduction:

Initiated by a group of businessmen, retired government officials and banking, legal, engineering, and investment professionals (collectively Founders), Aviyan is a group of professional individuals and business entities. The Founders have several years of extensive local and international experience in various private sector businesses, government offices, investment banking, private equity, and other financial services businesses. Aviyan (or "the Group") offers investors a unique opportunity to co-invest with a seasoned best-in-class ground team. Concurrently, the Group also hopes to contribute in building Nepal's path to prosperity by injecting some vital, albeit not very significant in terms of size, much needed capital for economic development of the country. We view that need and urgency of such a capital is augmented by the impact of COVID-19 pandemic and Russia - Ukraine war. We also opine that such a situation has opened an enormous and exceptional opportunity for investors. In line with the government's priority, the Group is focusing on investing in hydropower and tourism (hospitality) sectors. The Group also focuses on investing in industries that promote exports and substitute imports. By doing so, the Group hopes to increase and expand the country's exports, thereby reduce trade deficit. In order to promote and develop research, innovation and technology, the Group also plans to invest in high-tech startups so that competitiveness is improved, efficiency and productivity levels could be increased/improved. By creating employment opportunities, the Group also hopes to assist in reducing flow of outmigration of Nepalese workforce/workers.

Prosperity does not mean a few people get rich, it means lifting those who are left behind. While talking about prosperity, if we continue to ignore economic inequality, social development and stability will be at risk. Therefore, the Group provides investment opportunity also to retail/underrepresented investors from all walks of life throughout Nepal. The Company aims to increase income of every Nepali and thereby be a part in reducing income disparity. The Group's mission is to be a "Road to Prosperity" for every Nepali.

A summary of the Group's some of the major goals and objectives are listed below:

- ❖ Pooling of capital from retail/underrepresented and other investors from all over Nepal, and contribute in the development of the country by investing in various sectors of its economy. Focused sectors for investment are: i) Hydropower, ii) Real Estate & Hospitality, iii) Small & Medium Sized Enterprises particularly those which promote exports and substitute imports, and iv) Niche Agricultural & Forestry Products (including herbal medical and aromatic products (MAPs)) Manufacturing/Processing Industries; v) High Tech Start Ups;
- ❖ Contribute in smooth graduation of Nepal from least developed country to middle income developing country and further;
- ❖ Provide retail/underrepresented investors a unique alternative investment (other than investing in stocks of companies listed in Nepal Stock Exchange (NEPSE)) opportunity in a portfolio of relatively larger projects;
- ❖ Maximize shareholders' value by providing comparatively higher returns on their investment;
- ❖ Increase income of every investors thereby contribute in reducing income disparity;
- ❖ Provide investors diverse and numerous investment opportunities;
- ❖ Foster liquidity and entrepreneurship and create employment opportunities.
- ❖ Help to promote and expand exports basket of the country, thereby contribute in reducing trade deficit;
- ❖ Provide high-tech startups a much needed access to capital.
- ❖ Explore and invest in industries that manufacture niche agricultural and forestry products including MAPs.

Current Portfolio of Investments:

To date, the Group through its affiliates has made investment in the following projects/assets:

- Super Madi Hydropower Project (44 MW);
- Lalupate Hydropower Project (49.9 MW);
- Stocks of various companies listed in NEPSE;
- A parcel of land in Bhakatapur

The Group is also affiliated with Aviyan Microfinance Ltd; headquartered in Panauti, Kavrepalanchowk.

Projects in Pipeline:

Listed below are the Group's current projects in pipeline for which funding is being sought from prospective investors:

- A luxury Agri-Resort and Wellness Retreat in Nagarkot, Kavrepalanchowk;
- A Housing Project in Bhaktapur;
- A unique mobile and web based real estate property management software application (App);
- Aviyan Hydropower (23.8 MW);
- Aviyan General Insurance
- Aviyan Micro-Insurance (both Life and Non-Life)
- Mineral water Processing Plant

Site for the development of the above-listed real estate projects (Agri-resort and housing) is already identified. An advance payment is already made for acquisition of the resort site, and negotiation is going on for acquisition of the land for the housing project. Prototype development of the App is already completed, and is ready for escalation and commercialization. This App is useful for managing all types of residential (stand-alone houses, housing projects/colonies, apartments etc.), and commercial (office and retail space) properties, some of the major features of the App include digital collection and payment of rent and utility (electricity and water) charges, e-notice, online request and processing for repairs and maintenance, safety and security measures etc. Based on our preliminary analysis, return on investment (Internal Rate of Return, IRR) of these projects is forecasted to be at least around 20%. A summary of preliminary feasibility analysis of the aforesaid projects including details of the site of the real estate projects and demo of the App, will be presented/shared with prospective investors, if an interest for investment is expressed.